

**BIA**

# B L U E P R I N T

Visit our Web site at [www.biahomebuilders.com](http://www.biahomebuilders.com).

## CALENDAR OF EVENTS

**DECEMBER 19**  
Education Committee Meeting  
BIA Office  
4 p.m.

**DECEMBER 23, 26, JANUARY 2**  
BIA Office Closed

**JANUARY 3**  
SMC Meeting  
BIA Office  
11:30 a.m.

**JANUARY 3**  
Remodelers Council Meeting  
BIA Office  
3 p.m.

**JANUARY 5**  
Builders Council Meeting  
BIA Office  
10 a.m.

**JANUARY 11 - 14**  
International Builders Show  
Orange County Convention Center  
Orlando, Florida

**JANUARY 12**  
BIA Cocktail Reception  
Planet Hollywood, Orlando  
5:30 - 7:30 p.m.

**JANUARY 18**  
Registered Builder Committee Meeting  
BIA Office  
Noon

**JANUARY 19**  
New Member Mixer  
BIA Office  
4 - 6 p.m.

**JANUARY 24**  
Builder Breakfast: Mold/Moisture Prevention  
BIA Office  
8 - 9:30 a.m.

**FEBRUARY 17 - 26**  
HomeQuest Scattered Site Parade of Homes

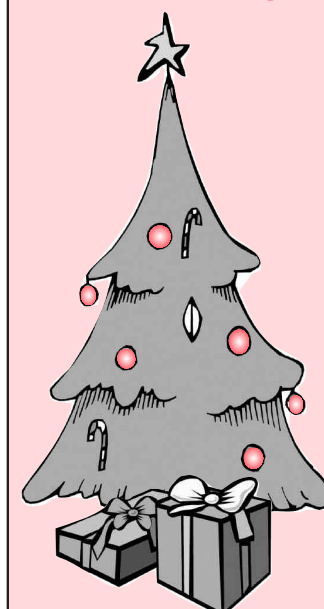
## NEW MEMBERS

The following new members have recently applied for membership in the BIA. Action will be taken to approve these members at the next Board Meeting.

**Jim Rusu**  
**84 Lumber Co.**  
11745 E. Broad St.  
Pataskala, OH 43062  
Ph: (740) 927-8400  
Fx: (740) 927-9130  
E-mail:  
golfchairman@yahoo.com  
Sponsor: Brian Heitz

**Scott Robbins**  
**Northern Window & Door Ltd.**  
893 Eastwind Dr.  
Westerville, OH 43081  
Ph: (614) 890-6776  
Fx: (614) 890-6704  
E-mail:  
windows@nwdohio.com  
Sponsor: Jason Heitmeyer

Happy Holidays



## 2005 Celebrated at BIA's Annual Inaugural Ceremony

Over 250 BIA members attended the 63rd Annual Inaugural Celebration on December 2 at Wedgewood Golf & Country Club. The 2006 Board of Trustees was inducted along with incoming President Howard Schottenstein. The BIA's outgoing President Jason Heitmeyer was also honored in addition to select award winners.

Bruce Burkholder from Wiles, Boyle, Burkholder & Bringardner swore in the 2006 BIA Board of Trustees which includes:

- Terry Andrews, Centex Homes
- Jason Coffee, J. Coffee and Associates
- Jason Goldberg, America's Floor Source/Décor Blvd.
- Randy Hamilton, Hamilton Human Resource
- Jason Heitmeyer, Heitmeyer Homes
- Gary Klemek, Camelot Custom Homes
- Vince Kollar, Duffy Homes
- Ed Kristensen, Showcase Homes
- Adam Lewin, Hamilton Parker
- Gary Libertini, American Heritage Homes
- Joyce Logan, Greater Columbus New Home Guide
- David Ruma, Virginia Homes
- Keith Sharrock, Eastway Supplies

- Page Vornbrock, Sky Bank
- Becky Webb, Bob Webb Builders
- Zenios Michael Zenios, 3 Pillar Homes

The Presidential Award, which is given every year by the BIA President honoring service and contributions to the home building industry and the Association, was awarded to the following recipients:

- Jeff Lamp, The Strait & Lamp Group
- Keith Sharrock, Eastway Supplies

The Baldy, Esper, Jones Award is given annually to the top Builder and the top Associate membership recruiter. Frank Baldy, Jack Esper and Don Jones recruited over 900 members to the Association, which is why this award is named after them. The winners of this award were:

- Builder - Howard Schottenstein, Markpoint Development
- Associate - Jay Crank, Insurance Unlimited Agency

The Associate of the Year Award, which is given to an Associate member in recognition of high business and ethical standards and contributions to the home building

industry and the Association, was awarded to:

- Keith Sharrock, Eastway Supplies

The Remodeler of the Year Award, which is given to a Builder member who is active in the remodeling business in recognition of high business and ethical standards asset contributions to the home building industry and the Association, was awarded to:

- Todd Schmidt, Renovations Unlimited

The Washburn Schofield Memorial Award is presented to a member of the Association who has performed service of the highest level above and beyond the call of duty. This service has resulted in major benefits to the industry and community. The winner of this award was:

- Adam Lewin, Hamilton Parker

The Irving E. Schottenstein Builder of the Year Award was renamed in honor of the late Irving E. Schottenstein, co-founder of M/I Homes. This award is given to a Builder member for encouraging the American dream of homeownership, maintaining profes-

sional excellence, and supporting the standards and policies of the Association. This award was presented to:

- Craig Tuckerman, The Tuckerman Home Group

The Citizen of the Year Award is given to a citizen who is not a member of the Association, and has performed service either within or outside the duties of his or her regular work which has resulted in major benefits to the community and/or the building industry. This award went to:

- Congressman Pat Tiberi

Recognition was also given to those members who have been a member of the BIA for at least 25 consecutive years. The four new companies that joined these ranks in 2005 include:

- Dominion Homes
- Edwards Land Company
- Kevin Knight & Co.
- Dan Paolini Builder, Inc

Special thanks to Verizon Wireless, who was the Decoration/Media Sponsor of the Inaugural. This event was also sponsored by the 2005 BIA Millennium Club. Congratulations to all and thank you for a great year!

## 2005 BIA MILLENNIUM CLUB MEMBERS

A special thank you is extended to these generous members for helping support quality programming for the BIA 2005 series of General Meetings.

### PATRONS

5/3 Bank  
Alzner Masonry, Inc.  
America's Floor Source  
Compensation Consultants, Inc.  
Décor Blvd.  
Insurance Unlimited Agency  
North Santiam Building Materials Company  
Rockford Homes, Inc.  
Verizon Wireless

### DONORS

Duffy Homes

### FRIENDS

The Emerson Lumber Co.  
Grand DesignGroup, Inc.  
Olympus Homes, Inc.  
Schottenstein Real Estate Group



Remodeler of the Year Todd Schmidt



2006 BIA President Howard Schottenstein



Associate of the Year Keith Sharrock



Citizen of the Year Congressman Pat Tiberi



Builder of the Year Craig Tuckerman



Washburn Schofield Memorial recipient Adam Lewin

## Reserve your booth now for Networking Night 2006!

Attention BIA Associate members: It's that time of year again! Time to reserve your booth for the BIA's annual Networking Night!

The 2006 event will have an Irish theme - "Networking Night in Ireland: Pub Night at Net Night" - and will be held on Tuesday, February 21 from 5:00 - 9:00 p.m. at the Aladdin Shrine Temple. Networking Night is sponsored by James Hardie Building Products, Parksite Plunkett Webster/PPW, The Strait & Lamp Group and Thomas General Contracting.

Take advantage of your only opportunity of the year to display your products and services in a Trade Show atmosphere to hundreds of BIA Associate and Builder members! Over 900 people were in attendance for the 2005 event.

If you reserve your booth and pay for it by January 6, you will receive the early bird rate of \$275 per booth. After January 6, the price increases to \$325 per booth.

One booth includes an 8 x 6 x 8-foot space, one 6-foot table with a tablecloth, and one dinner and admission to the 2006 Networking Night.

Electricity may be purchased for an additional \$30 per booth. Each employee that works your booth must pay a \$30 admission fee, which includes dinner.

Back again this year: Win 1 free booth for 2007 if your booth is chosen as the Best Decorated in 2006! Prizes will also be awarded for the Best Costume, Male and Female!

Reserve your booth today! Use the Express Registration on the "Events" page of the BIA website, [www.biahomebuilders.com](http://www.biahomebuilders.com). Contact Linda Winrod with any questions, (614) 891-0575.

Please note: Booths must be paid in full by January 6 to receive the early bird rate. All booths must be paid in full before the event. No refunds will be given after February 4.

We hope to see you there!

## Register Now for the 2006 International Builders' Show

The National Association of Home Builders (NAHB) 62nd Annual Convention and Exposition will be held Wednesday, January 11 through Saturday, January 14, 2006 at the Orange County Convention Center in Orlando, Florida.

The BIA will once again host a Cocktail Party during the International Builders' Show. The event will be held on January 12 at Planet

Hollywood in Orlando. Special thanks to the sponsor of this event, Ulmer & Berne, LLP. More information about the Cocktail Party will be sent to convention attendees soon. Please make plans to join us for this great networking event!

For more information about the 2006 IBS, visit [www.buildersshow.com](http://www.buildersshow.com). Contact the BIA with any questions, (614) 891-0575.

## Spotlight on BIA Member Benefit Provider:

### INSURANCE UNLIMITED AGENCY

Meeting All Your Insurance Needs

Want to obtain optimal insurance coverage - favorably priced for BIA members - for your company, your employees, your home or car?

Insurance Unlimited Agency in Westerville offers an exclusive insurance benefits program that provides BIA members with a full range of insurance solutions.

The Complete Insurance Program endorsed by the BIA offers property, liability and other protection targeting three key audiences within the BIA.

The Complete Builder Program targets BIA builder members and insures their property like buildings, contents, tools, and equipment, as well as their liability against proven claims of negligence. Exclusive group rates are also available for the builders risk insurance needed for each project location. BIA builders, based on their unique qualifications, may experience a potential savings of 20% or more off of street prices.

The Complete Associate Program targets BIA associate members to protect their property, liability, and the risks involved with their business operations. BIA associate members can experience savings similar to the group program offered to builder members, again, based on their qualifications.

The Complete Home and Auto Program

targets all BIA members and their full-time, year-round employees. Special group discounts can save 10%-25% on auto insurance and 10%-30% on homeowners insurance.

"Our endorsed program has been a great success for our extended BIA family," shares Jay Crank, who has served the building industry's insurance needs since 1966. "We're honored to serve BIA members and their employees with our Complete Insurance Program. We have helped a lot of our BIA friends improve their coverages while staying within their budgets."

Insurance Unlimited Agency has been an active BIA member since 1993 when the BIA's office was just next door to Insurance Unlimited's office. "We still feel like we're close neighbors," says Jay. "We treat the BIA, our members and their employees like they're all our close neighbors. That's how we do business."

Jay recently received the 2005 Baldy, Esper, Jones Award for recruiting the most new BIA members. "I promote the value of BIA and our insurance programs in the same breath," jokes Jay.

To find out how Insurance Unlimited can help you with all of your insurance needs, call (614) 895-3131 or check out [www.iuainc.com](http://www.iuainc.com). "We build relationships."



Insurance Unlimited Agency, Inc.

