

the Exchange



The Newsletter of The Builders Exchange of Central Ohio • March 3, 2009
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Straight Up Equipment Co.

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ONLINE. YOU GOTTA BE THERE!
BX.ORG

2009 BX CRAFTSMANSHIP AWARDS

Nomination forms available online

Since 1964, the Exchange has recognized individuals who have performed the highest quality work on projects, both large and small, throughout the central Ohio area.

The BX Craftsmanship Awards recognize the finest craftsmen - people who don't just take pride in what they do but those who go above and beyond to do outstanding work. Recent winners have included: carpenters, drywall installers, electricians, masons and flooring specialists.

Craftsmanship nomination forms for 2009 are currently

available online at bx.org and will be arriving in all active and associate members' mailboxes later this month. Completed nomination forms are due by April 22 and must include digital photographs of the project.

Winners will be announced in July and recognized by the industry in November at the 117th Annual Meeting of the Builders Exchange.

For more information about the BX Craftsmanship Awards, contact Deb Murphy or Kelly Purcell at the Exchange.

DFWP EMPLOYEE AND SUPERVISOR TRAINING

Your company could be in compliance by March 5

The BX offers drug-free workplace training for your employees and supervisors to help you meet the yearly training requirements of the BWC drug-free workplace program (DFWP).

By participating in the BX DFWP training sessions, employees receive consistent messages and facts about the risks and harms of drug and alcohol abuse.

The BX is next offering drug-free training this Thursday, March 5 at the Exchange.

Time: Employee Education 8 to 10 a.m.
Cost: \$35 for BX members, \$50 for nonmembers.
Time: Supervisor Training 10:30 a.m. to 12:30 p.m.
Cost: \$55 for BX members, \$75 for nonmembers.
Class requirement: Students must submit a copy of their company's DFWP policy prior to the start of the class.

To register, please contact Pam Austin at the BX, or register online at bx.org. (Future class dates are listed on the BX website as well.)

Group rates and offsite training locations are also available. For more information, contact Michelle Kadisevskis at the Exchange.

- If you have a DFWP/DF-EZ program with a start date of July 1, 2008, then March 31 is the date that you must have your training requirements completed and progress report submitted.
- The Builders Exchange is a BWC approved resource and is qualified to provide BX members the employee education and supervisor training portion of your DFWP.
- OCLB Credits: both sessions are approved for two hours in health and safety.



In 2008, Steve Williams (Maghie & Savage, Inc.) won a BX Craftsmanship Award for the metal framing and drywall at the Jeanne B. McCoy Community Center for the Arts.

BX workers' comp group projected to save over \$7 million!

Over 300 BX member firms are already in enrolled status in the BX/Buckeye Alliance group rating program and are projected to save over \$7 million in the 2009/2010 rating year.

Is your company one of them? Will you be part of the savings? It's not too late to apply.

If you are currently in another program, you should compare your savings and program quality to the BX/Buckeye Alliance. Long term discounts, high savings, program stability and Compensation Consultants' quality services could save you significantly by switching.

To apply for the group, complete the free, no-obligation interactive group rating application online at bx.org (choose Discount Services, then Group Rating.)

For information about the BX group, contact Theresa Passwater at Compensation Consultants, Inc., 800/837-3200, ext. 7248, or Michelle Kadisevskis at the Builders Exchange.

Look for the BX logo on all workers' comp marketing material to be sure you receive the best service!



COMPENSATION CONSULTANTS INC.

2008-2009 BX SAFETY AWARD APPLICATIONS AVAILABLE

Find opportunity in the safety hazards faced by your employees

Recognize your firm's safety accomplishments by applying for a BX Safety Award.

"Coming up with a BX Safety Innovation is all about looking at the hazards your guys in the field face," said Mark Ogle (Trucco Construction Co.) "If you have an accident, or a near-miss, it's an opportunity to think about what you could do to make sure the incident never occurs again."

Trucco Construction Co. understands how important employee involvement is when trying to improve company safety practices. The firm won an Innovation Award in 2006-2007 and another in 2007-2008. The firm's first award was a ladder bracket device fabricated to secure ladders to trench boxes. It also insured proper height above the ground. Last year, Trucco was recognized with their second Innovation Award for a manhole cross to serve as a portable fall restraint system.

Often the field employees, the individuals exposed to the hazard, are the first to offer suggestions on what could be done to make their job easier - and safer. These suggestions often meet the criteria for a BX Safety Innovation Award.

To win an Innovation Award, companies must submit documentation of unique safety practices or tools that the company has created.

"Not all ideas are Innovation worthy" said BX Director of Safety Mary Logan. "It's not that the idea isn't a fantastic approach to safety. It just might not be unique."

"For example, for the past six years we've received applications about stretching programs going on in the field. This is a great reaction to the growing cost of ergonomic injuries; however, dozens of companies are doing it, and the practice has been part of general industry for more than a decade."

"While the BX applauds these efforts, they don't meet the criteria of the award because they are not unique."

The duplicate submissions by different firms do demonstrate a shift in attention to safety in the field. It's now common to find questions about OSHA and BWC rates, OSHA history, and written safety programs on pre-qualification forms for bidding.

Applications for BX Safety Awards are available online at bx.org. You can also call the BX and get a form faxed to you. The deadline for submissions is Friday, March 20 by close of business.

If you have questions, or would like to nominate a firm, call Mary Logan at the BX.



BX Scholarship Program doubles its return

The pay-it-forward concept took on a life of its own at the 2009 Ohio Construction Conference, when a past recipient of a BX Scholarship surfaced as the key contact for the featured design presentation.

A little research uncovered a wonderful story of hope and belief in the future.

In 1974, aspiring architect James S. Luckino applied for - and received - a BX scholarship to support his studies at The Ohio State University (OSU).

"Having served in Vietnam, I went back to school after 12 years with a real appreciation for the value of a dollar and the meaning of hard work. I was both proud and grateful to receive the BX scholarship," said Luckino.

"In the 1970s, my background in the military did not put me at the top of the list for many scholarship opportunities. With the anti-war sympathies of the times, veterans were often overlooked.

"It was a big deal for a student to receive such an award back then and the announcement remained posted at the college for quite some time.

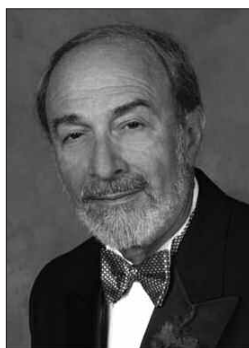
"When I applied again the following year and received my second scholarship, it was really something! I am truly grateful for the faith the BX placed in me and have worked hard to make certain it was money well-spent."

Fast forward 24 years...

In 1998, James' son Samuel (known locally as Matt) Luckino, a student of architecture at The Ohio State University, applied for - and received - a BX scholarship.

"I always wanted to be like my father and learn the things he knew," said the younger Luckino.

"It was a given that I would go to college and study architecture. I chose OSU partly because my father had gone



Left: James S. Luckino, is today principal of Worthington-based design firm, Archatas. In 1974, he received the first of two BX scholarships.

Right: Samuel (Matt) Luckino, AIA, LEED, is today vice president and director of Miami-based design firm, Arquitectonica's New York office; the firm is responsible for the design of the Franklin County Courthouse, currently under construction. In 1998, Luckino received a BX scholarship.



there and I wanted to carry the torch.

"Favorable in-state tuition cost was also a significant factor. My family helped me seek out every scholarship opportunity available, including the BX Scholarship program.

"While pursuing my graduate studies, I spent two summers in San Francisco, where an old Buckeye connection introduced me to an opportunity at a small architecture firm.

"It had always been my plan to go to work for my father's firm, but when my wife (then fiancée) got a job offer in New York, we headed east.

"Another former Buckeye connection was director of design for Hillier Architecture, (now known as RMJM). I spent a year-and-a-half there working on what were huge projects for a small town boy; it really opened my eyes to different modes of thinking and designing.

"It was yet another Buckeye connection, a former peer, who recruited me to Arquitectonica; it's been a fast-paced ride ever since!"

"The BX Scholarship program, helped start me on my way; my experiences and connections made while attending OSU

have opened the doors for every professional opportunity I've gotten since then."

Today...

James Luckino is principal of Worthington-based design firm Archatas. His son, Samuel (Matt) Luckino, is vice president and director of the New York office of world-renowned Miami-based design firm Arquitectonica.

Success stories like this are powerful reminders of why the Builders Exchange Foundation remains committed to nurturing our industry's future leaders.



Scholarship applications due Friday!

Reinforce your brand with online presence

Do your customers know the value of your company's brand? Do they know who you are, what your company excels at and why they need to buy from YOU?

Strengthen your company's identity and gain valuable exposure to potential customers with an online display ad on the BX website.

When you make the choice to more strongly brand your company on the BX website, you'll get high visibility that really helps you share your corporate story with the construction buyers you want to reach. In January alone 11,843 visitors came to the BX online directory with 118 display advertisers receiving 49% of these visits.

Contact Becky Covey or Sanda Elkins at the Exchange to secure your ad at our pro-rated price of just \$275* today.

(*Ads are prorated to run through August 31, 2009)

Join these BX members who know their ad on the BX website brings them strong brand reinforcement at a price they can't beat:

- Assurance Group, Inc.
- CCI Benefit Solutions, Inc.
- Construction Systems, Inc.
- Dublin Building Systems
- Isaac, Brant, Ledman & Teetor, LLP
- McMillen Paving & Sealing, Inc.
- Peabody Landscaping Group
- Rocky Fork Co.
- Southard Supply, Inc.
- TCWeiser Construction Co.



DEVELOPING YOUR SAFETY & WORKERS' COMP PROGRAM

BWC Step 6 approved class

The Builders Exchange and RiskControl360 invite you to attend a Step 6 class: Developing your safety & workers' comp program.

If you participate in the PDP Plus Program, Drug-Free Workplace Program (level 2 or 3), One-Claim Program or want to better understand rates, claims cost control or building/maintaining a safe work environment, this class is for you.

"This was by far the most comprehensive information I have received on BWC's Step 6 program. It helped me learn more about the process, making sure we are taking advantage of all BWC discounts," stated Jeanette McDonald, Director of Human Resources, Community Living Experiences, Inc.

The program will be held on Wednesday, March 18, from 8 a.m. to 4:30 p.m. at the Exchange. Topics covered are:

- workers' comp terminology
- rate making
- controlling claims costs
- BWC discount programs
- building a safety culture
- improving your organization's safety management system
- example policy study



The course is \$69 for participants in the BX Workers' Comp Group, \$99 for other BX members and \$149 for nonmembers. To reserve a seat, or for more information, contact Rejeana Woolum at RiskControl360® at 877/360-3608 or rwoolum@riskcontrol360.com.



To register for any BX course or event, contact the Builders Exchange of Central Ohio

by phone 614/486-9521 • by fax 614/486-7620 or visit our website at bx.org

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* BX cancellation policy: To receive a refund, cancellations must be received one week prior to the start of the event.



CPR training and quick action saves a life

Just over a year ago, Pat McMillen (Gilbane Building Company) was conducting a routine safety visit of the Tripod Medical Project in Chardon, Ohio. McMillen observed Senior General Superintendent John Marlett (Gilbane Building Company) exhibiting symptoms of what he recognized, from his Standard First Aid/CPR training, as a potential heart attack. McMillen immediately called 9-1-1.

As it turned out, it was not a moment too soon. While in transit by way of ambulance to the Med-Flight, Marlett's heart stopped, and he had to be resuscitated.

Marlett is back to work at Gilbane Building Company, and he's listening to the advice of his doctor, thanks to McMillen's quick action.

Safety Director Tony O'Dea (Gilbane Building Company) said McMillen's actions embody the real nature of the safety program and watching out for others. "It takes courage to get involved, and it takes heart to care," O'Dea said. "Pat has demonstrated both in abundance, and in doing so, epitomizes Incident and Injury Free in Action, as well as our Core Values."

"I was in the right place at the right time and able to help a good friend," said McMillen. "He's too valuable; we couldn't afford to lose him."

"If it had not been for the training that Pat has acquired and the speed at which he applied it, it is a sure thing that I would not be here today," Marlett said.

Don't wait for an emergency to learn the skills that may save an employee's life. Attend Standard First Aid/CPR at the Builders Exchange on Wednesday, March 25 from 8 a.m. to 2:30 p.m.

Upon successful completion of the course, you will receive a certificate in CPR from the Emergency Care and Safety Institute that is valid for two years, and a certificate in first aid that is valid for three years.

The cost for the program is \$45 per person for BX Workers' Comp Group participants, \$65 for other BX members, and \$95 for nonmembers.

If you're interested in taking your first aid program to the next level to include annual certification in Bloodborne Pathogens, the BX can do that too! Offered upon request for a \$19 additional fee, Bloodborne Pathogens address disease causing agents that are carried by blood transmission. More and more owners and general contractors are requesting this certification to begin work on their jobsites.

To receive refunds for Standard First Aid/CPR, written cancellations must be received by Wednesday, March 18.

For more information or to make reservations, call Mary Logan at the Exchange.



BX Class Notes

Below is a list of upcoming BX education classes. For more information and a complete list of classes offered, visit bx.org.

OCILB LICENSE RENEWAL CLASSES
The Builders Exchange is offering 10-hour renewal classes for OCILB HVAC and Electrical license holders. The class format allows you to obtain the hours you need to renew your license in one session.
Date: Session #1 – Saturday, March 7 (7:30 a.m. to 6 p.m.)
Session #2 – Saturday, Nov. 7 (7:30 a.m. to 6 p.m.)
Fee: \$200 for members per session
\$250 for nonmembers per session

MANAGING THE PROBLEM PROJECT*
In this straight-forward presentation attendees will learn how to recognize the warning signals that inform you the job is in trouble and the steps you can take to manage and stem the damages and risks. Specifically for architects, engineers, general contractors and subcontractors, this course offers insights and practical methods for decision-makers and managers trying to handle the fall-out that can occur when a project turns ugly.

Date: Tuesday, March 31 (4:30 to 7:30 p.m.)
Fee: \$229 for members
\$329 for nonmembers

BASIC BUILDING LAYOUT SKILLS IN CONSTRUCTION*
Through lecture and hands-on field exercises field employees learn the basics of surveying.
Date: Tuesdays and Thursdays, April 14, 16, 21 and 23 (4:30 to 7:30 p.m.)
Fee: \$229 for members
\$329 for nonmembers

All classes are held at the Builders Exchange, 1175 Dublin Road.

*Denotes classes that are part of the BX Certified Superintendent Program curriculum.

Columbus Building Services to hold seminars in March

The Building Services Division of the City of Columbus will hold two training classes for private development customers in March. The goal is to provide useful information on recent changes made by the division to its procedures, forms and standards.

Set for Thursday, March 5 and Wednesday, March 11, the half-day sessions will be held at the Columbus Police Academy, 1000 N. Hague Ave.

There will be two separate sessions each day. One will be geared toward Engineers, Architects and Developers, the other toward Contractors. However, anyone interested is welcome to attend. On March 5, the "Engineers, Architects and Developer" session will run from 8 a.m. to Noon, followed by the "Contractor" session from 1 to 5 p.m. This schedule will be switched on March 11.

This training can be counted toward continuing education credits for Professional Engineers.

Among the topics on the agenda are the private development process, ways the development community can maximize the service and improvements in the city's "One Stop Shop" model. For contractors, topics will include inspections, refunds, online purchasing of permits and inspection trips and testing changes.

There is no charge to attend, but to reserve a seat, contact Andy Beard of the Building Services Division at 645-8458 or asbeard@columbus.gov.



BX Safety Training

Use the BX as your safety training resource

SAFETY COUNCIL OF GREATER COLUMBUS – PORTLAND CEMENT – OR – FLEET MANAGEMENT SAFETY
Date: Tomorrow, Wednesday, March 4 (Registration, networking and a hot breakfast: 7:30 a.m.; Program: 8 to 9:30 a.m.)
Location: The Makoy Center, 5462 Center St., Hilliard, OH 43026
Speakers: Johanna Foucher (Ohio BWC, Division of Safety and Hygiene) Gary Murrall (CNA Insurance)
Sponsors: Commercial Works and Columbus Asphalt Paving, Inc.
Fee: Free to SCGC members only (with a \$35 no-show fee) \$35 for nonmembers of the SCGC

Speakers: to 2:30 p.m. each day) Scott Gibson and Jason Savasta (RiskControl360)
Fee: \$129 for participants in the BX Workers Comp Group \$209 for other BX members \$369 for nonmembers
Course completion card - Issued by the OSHA Training Institute

STANDARD FIRST AID/CPR
Date: Wednesday, March 25 (Registration and a continental breakfast: 7:30 to 8 a.m.; Program: 8 a.m. to 2:30 p.m.)
Speakers: Pam Austin and Melanie Kitchen (Builders Exchange)
Fee: \$45 for participants in the BX Workers' Comp Group \$65 for other BX members \$95 for nonmembers

OSHA 10-HOUR TRAINING COURSE
Date: Tuesday and Thursday, March 10 and 12 (Registration: 7:30 to 8 a.m., Program: 8 a.m. Certificates: One in CPR, good for two years, and one in Standard First Aid, good for three years

CPR CHALLENGE REFRESHER COURSE
Date: Thursday, March 26 (2 to 4 p.m.)
Speaker: Mary Logan (Builders Exchange)
Fee: \$35 for participants in the BX Workers' Comp Group \$45 for other BX members \$65 for nonmembers
Certificate: One in CPR, good for two years

OSHA 30-HOUR TRAINING COURSE
Date: Four consecutive Fridays: April 24, May 1, 8 and 15 (Registration: 7:30 to 8 a.m., Program: 8 a.m. to 4:30 p.m. each day)
Speaker: Brian Basbagill, CSP (Safex)
Fee: \$469 for participants in the BX Workers Comp Group \$609 for other BX members \$809 for nonmembers
Course completion card - Issued by the OSHA Training Institute

Unless otherwise noted, classes are held at the BX, 1175 Dublin Rd. Most courses offer OCILB credit, please call to verify. To register, call Mary Logan at the BX.



Bid List

Plans and specifications for the following jobs out for bid are now available in the Builders Exchange/Dodge Plan Room for review by BX and Dodge members ("indicates an addendum). The plan room number is 614/486-6575. If calling to inquire about faxing a specific bid, please have the Dodge bin or table number available. A more extensive bid list may be found on the BX website.

- ASAP B#224 Defiance – Defiance Crossing Single Farm Housing Development / Garages / Community Building (200700938785) (Owner: Northwestern Ohio Community Action Commission)
- ASAP B#265 ** Franklin – Nationwide Children's Hospital (AB6 Clinic Renovation) (200800795482) (BY INVITATION ONLY) (Owner: Nationwide Children's Hospital)
- NDS B#205 * Franklin – Children's Hospital Central Energy Plant Expansion (200600916192) (BY INVITATION ONLY) Est. Cost: \$56,000,000 (Owner: Nationwide Children's Hospital)
- MAR 03, 11AM B#214 * Wood – Williamsburg-on-the-River Wastewater Treatment
- Plant Improvements (200700604363) Est. Cost: \$1,145,000 (Owner: Northwestern Water & Sewer District)
- MAR 03, 1:30PM CD * Franklin – Cunz Hall Renovation (Smith Lab Swing Space) (200800760197) Est. Cost: \$376,885 (Owner: Ohio State University/Facilities Planning & Development)
- MAR 03, 2PM B#33 * Athens – Fire Alarm Replacement for Stocker Center (200900425680) Est. Cost: \$336,000 (Owner: Ohio University Procurement Services)
- MAR 03, 2PM B#115 Licking – Water Tank Renovations (200900441350) (Owner: Village of Hebron)
- MAR 04, 2PM CD Lucas – Snyder Memorial Building Energy Improvements (200900436734) Est. Cost: \$185,000 (Owner: University

- of Toledo Purchasing Department)
- MAR 04, 2PM CD * Franklin – McCracken Water Treatment Upgrade (200700694506) Est. Cost: \$385,000 (Owner: Ohio State University / Facilities Planning & Development)
- MAR 05, 10AM B#110 Pike – Moore Meadows & Vasant Commons Hsg Renovations & Site Improvements (200900436590) Est. Cost: \$100,000 - \$200,000 (Owner: Pike Metropolitan Housing Authority)
- MAR 05, 2:05PM B#238 Lucas – Nebraska / King Roundabout (200700852204) Est. Cost: \$811,709 (Owner: Lucas County Commissioners)
- MAR 10, 2PM B#222 Delaware – Non-Potable Water System Water Treatment Plant (200900437805) (Owner: Columbus Zoo)
- MAR 11, 3PM B#272 Union – Southwest Trunk Interceptor Phase 1 (200700905258) (Owner: City of Marysville)
- *** BIDS JUST RECEIVED ***
- MAR 04, 6PM B#236 Scioto – Fire Station and Community Facilities (200900445584) (Owner:

- \$75,000 (Owner: City of Columbus Recreation & Parks Commission)
- MAR 11, 2PM RACK #03 Lucas – Water Supply Line No. 1100 (200900447561) Est. Cost: \$563,285 - \$655,925 (Owner: Lucas County Commissioners)
- MAR 17, 12N RACK #08 Belmont – Bike path Tunnel Rehabilitation Project (200600826629) Est. Cost: \$1,397,239 (Owner: City of Saint Clairsville)
- MAR 18, 1:30PM B#203 Athens – Lausche Heating Plant Renovations – Phase 3B (200300897018) Est. Cost: \$3,106,900 (Owner: Ohio University Procurement Services)
- MAR 19, 10AM TBL#05 * Franklin – Franklin County Government Center Group A Project (T) Design Release A7 (U) DR A7 – A-02C – Site Utilities (V) DR A7- A-02D – Landscaping (W) DR A7- A-02E – Site Concrete (X) DR A7 – A-02F – Site Electric (200700885043) Est. Cost: \$14,000,000 (T) \$2,656,654 (Owner: Franklin County Board of Commissioners)
- MAR 19, 1:30PM B#260 Shelby – Loose Furnishings & Technology (A) BC 10 – Loose Furnishings (B) BC 11 – Technology Equipment
- (C) New Elementary School (D) Jr/Sr High School Renovation (200900448613) Est. Cost: \$917,000 (A) \$340,000 (B) \$577,000 (Owner: Fort Loramie Local Schools)
- MAR 19, 2PM TBL#06 * Franklin – Franklin County Courthouse Building (BD) DR 11 – BP 02G – Site Concrete (BE) DR11 – BP 02J – Site Storm Detention (BF) DR 11 – BP 16H – Site Electrical (200300864764) Est. Cost: \$91,000,000 (Owner: Ohio University Planning & Implementation)
- MAR 19, 2PM B#241 Athens – Clippinger Hall Mechanical Renovation Phase 1 (A) Ohio University (200900438036) Est. Cost: \$1,000,000 (Owner: Ohio University Planning & Implementation)
- MAR 24, 11AM CD Wood – Red Hill Area Wastewater Facility Phase 2 – Contract 3 (200900450833) Est. Cost: \$1,450,000 (Owner: Claywood Park Public Service District)
- MAR 26, 2PM CD – Neil Avenue Demolition Projects (OSU) (200900449483) Est. Cost: \$150,000 (Owner: Ohio State University / Facilities Planning & Development)