

# The Exchange

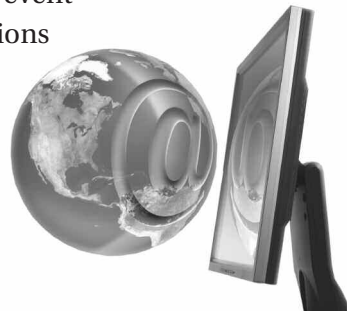


The Newsletter of The Builders Exchange of Central Ohio • July 21, 2009  
Phone: 614/486-9521 • Fax: 614/486-7620 • bx.org  
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## Find it all on the BX website – Anytime!

- Find BX members through the online directory
- View the weekly bid list
- Register for a BX class or event
- Order RSMMeans publications
- Read the BX newsletter

BX.ORG  
ONLINE. ALL THE TIME.



## Companies recognized for safety excellence

The Builders Exchange proudly announced the winners of the 14th annual BX Safety Recognition Program recently.

Thirty-three companies were honored with a BX Safety Achievement Award for outstanding safety statistics

and jobsite performance, and five companies received eight total BX Safety Innovation Awards for unique safety practices.

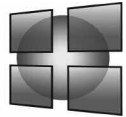
This is the eighth in a series of several articles honoring the award winners who will be formally

recognized at the BX Annual Meeting on Thursday, Nov. 19 at the Aladdin Shrine Center, 3850 Stelzer Rd.

For more information about the BX Safety Awards, visit the BX Web site at bx.org, or call Mary Logan So (ext. 236) at the BX.

### Congratulations to three BX Safety Achievement Award Winners:

#### Performance Site Environmental



**PERFORMANCE SITE ENVIRONMENTAL**  
A PERFORMANCE SITE COMPANY

**Type of work:** Performance Site Environmental is a specialty general contractor providing services in remediation, tanks and 24-hour emergency spill response.

**Senior leadership:** Dan Lorenz, CEO/president and Rick Levy, vice president

**Safety staff:** Milana Le, safety director

**Average number of employees:** 30

**Year the company was founded:** 1989

**Company facts:** Performance Site Environmental is a privately held firm based in Columbus.

**BX safety accolades:** This is the seventh BX safety award Performance Site Environmental has received.

**Company comments:** "Safety... a way of life! Safety is one of our core values. We make safety a way of life." – Milana Le, safety director

#### The Righter Company, Inc.

**Type of work:** The Righter Company, Inc. is a general contractor with three divisions – Civil, Special Projects, Piling and Shoring.

**Senior leadership:** Brad Nadolson, president

**Safety staff:** Jerry Yantes, safety coordinator and field operations manager

**Average number of employees:** 60

**Year the company was founded:** 1976

**Company facts:** The Righter Company, Inc. is based in Columbus.

**BX safety accolades:** This is the sixth BX safety award The Righter Company, Inc. has received.

**Company comments:** "The BX Safety Achievement Award, although based somewhat on numbers and a safety site visit by the BX, is more than what is measured. To The Righter Company, it is about what did not happen, and that is immeasurable. It is each employee taking just a little extra time and thought concerning their job, taking what is measured and getting results that really cannot be measured." – said Jerry Yantes, safety coordinator and field operations manager



#### Ruscilli Construction Co., Inc.



**Type of work:** Ruscilli Construction Co., Inc. is a general contractor, construction manager with experience in design/build and self-performing work.

**Senior leadership:** Jack Ruscilli, president and CEO

**Safety staff:** Debbie Webb, safety officer

**Average number of employees:** 110

**Year the company was founded:** 1945

**Company facts:** Ruscilli is a fourth-generation family business that has completed more than \$5 billion in contracts. The company offers diversity in project type, real estate and development services.

**BX safety accolades:** This is the second BX safety award Ruscilli has received.

**Company comments:** "Winning a BX Safety Achievement Award continues to reinforce our company's commitment to safety and our number one core value." – Debbie Webb, safety officer

## Get smart about your website

Who's coming to your website? Online searches remain the number one way people find information today. Some companies pay for a tracking service to tell them how many visits they've had to their site. That's great – but WHO are those visitors?

Your goal is to bring qualified, targeted visitors to your site, and BX Members are YOUR market.

Bring commercial construction professionals from the BX website directly to your company's website with an online display ad on the BX online directory.

Why does your company need an online display ad?

- ✓ make better use of the internet to brand your company
- ✓ directly target your prospective customers
- ✓ penetrate a new market
- ✓ improve the loyalty of your current customers
- ✓ launch a new product, or revive an old one

BX online display ad features include:

- huge exposure – nearly 6,000 visitors came to the BX online directory in June 2009
- your company logo prominently displayed for instant visual branding
- priority ranking – members with online ads appear first (alphabetically) on the results page of online searches
- live links to your website
- customized promotional information about your company

No marketing department? No time to design your ad? No Problem! We'll design your ad for you.

Let the BX website bring construction professionals to your site for just \$325. (BX Member pricing for new ads to run through August 31, 2010.)

Contact Becky Covey (ext. 232) or Sanda Elkins (ext. 216) at the Exchange to get more visibility for your website today.



### Good News

## BX member tackles unique restoration project



Cathy Blackford  
BX Executive Director

Award for various aspects of the remarkable restoration, with one winner selected: John Stamper (Martin Painting & Coating Co.).

The painting of John and his crew is breathtaking, and in fact, all the work is excellent.

But one nomination has an especially interesting story behind it – the restoration of an original, 1920s Simplex movie projector that had served the Lincoln and been left to rust away when the theatre closed decades ago.

During the Lincoln's two-year renovation, the Columbus Association of the Performing Arts (CAPA) approached BX member Construction Systems, Inc., to undertake the rebuilding of the projector.

"Of course, we said we could help them," said J.D. Flaherty, Construction Systems president. "We have worked with CAPA over the past 17 years on renovations at the Palace, the Ohio and the Great Southern theatres."

The next day, five pallets of rusty pieces and parts were delivered to CSI's 14th Avenue millwork shop! No vintage

If you haven't visited the newly restored and reopened Lincoln Theatre (771 E. Long St.), make sure you do it soon. Talk about a point of pride for our industry and community! Tradesmen from five different specialties were nominated for the BX Craftsmanship



Mike Johnson (Construction Systems, Inc.) started with this...



... and created, or re-created, this.

instruction manual was included for the lucky CSI employee assigned to the challenge. Mike Johnson was told the piles actually contained the remains of two Simplex projectors – so as he sorted through the corroded pieces, the good news was that CAPA was hoping for at least one restored projector.

According to Construction Systems, Mike found a few illustrations of old projectors on the Internet. Even though none were the same model, they helped him visualize what the Lincoln projectors might have looked like and how they worked.

Because Mike couldn't access replacement parts and fasteners for the

80-year-old equipment, his most critical tools were patience and determination. He catalogued all the pieces, soaked them in solvents for months to remove the rust, swapped in some parts from one projector into the other ... then found the right finishes to transform a pile of junk into a masterpiece.

The topper: not only did the six-foot-tall, 200-pound projector look brand new (circa 1920s), it has moving parts that accepts old filmstrips.

When you see the shiny vintage projector on display at the Lincoln Theatre, know it's another reason to be proud of our industry and individuals like Mike Johnson.

### Meet THE 2009 RISING LEADERS

#### Jared Keron

**Company:** Speer Mechanical  
**Title:** Sales Engineer

**Years in Construction Industry:** 7

**Rising Leader Comments:** "I hope to gain a broader understanding of the process of running a successful business in order to expand my career."

The Rising Leaders Institute (RLI), supported by a grant from the Builders Exchange Foundation, is an intensive, 12-session program focused on building management skills and business knowledge of high potential individuals, and preparing them to serve as the future leaders in the construction industry.

Participants in the Rising Leaders Institute are required to have a champion from their company, a manager who acts as their mentor throughout the program. Keron's mentor is Dennis Shuman, president of Speer Mechanical.

With a curriculum developed for the Builders Exchange by The Ohio State University Fisher College of Business, the sessions are taught by OSU faculty members.

For more information on the 2010 Rising Leaders Institute, contact Paula Hammer (ext. 217) at the Exchange.



## What can you buy for less than \$1?

Through the partnership between the BX and Staples Business Advantage, members can save an average of 20% on Staples' already low-priced office products.

Compare the following prices to what you are currently paying:

- 1 1,000 ct. box of paper clips \$0.79
- 1 dz. 1/2" binder clips \$0.29
- 1 dz. #2 pencils \$0.55
- 1 dz. Ballpoint Stic pens \$0.75
- 1 5,000 ct. box of staples \$0.15

If you haven't taken advantage of the Staples Business Advantage program yet, what's stopping you?

BX members may choose to place their orders by internet, phone or fax. With Staples' extensive network of fulfillment centers, you can be assured of next-business-day delivery on orders placed by 4:30 p.m.

For more information – or for a price comparison – contact David Leopold at Staples, 800/344-5476 ext. 222 or david.leopold@staples.com, or contact Michelle Kadisevskis (ext. 219) at the Exchange.



Visit our website at **bx.org**



## Highlights from next page...

- BIM seminar at special rate
- A wellness plan for your network
- Communication experts
- Upcoming BX classes
- Bid List

# BX members offered special rate for McGraw-Hill BIM seminar

Builders Exchange members are offered a special rate for a seminar planned in Columbus next month by McGraw-Hill Construction on Building Information Modeling (BIM).

The half-day program, "Building Information Modeling: the Future of Construction," will be held from 8:30 to 11:30 a.m. on Wednesday, Aug. 12 at the Buckeye Hall of Fame Café, 1421 Olentangy River Rd.

Speaking will be Stephen Jones, senior director of business development for McGraw-Hill Construction, who leads the company's initiatives in BIM. Joining him will be a panel of local design and construction professionals who will discuss how they are implementing BIM.

**McGraw Hill**  
**CONSTRUCTION**

Cost to attend is \$115 for members of the Exchange and AIA, and \$150 for nonmembers. To register, call 800-371-3238 or email marguerite\_herman@mcgraw-hill.com.

The speakers will address topics including:

- What is BIM and why are owners, designers and constructors adopting it?
- How is adopting BIM changing the ways that projects are designed, built and managed?
- What are companies in greater Columbus doing now to get the benefits of BIM?

## EASYIT

# A wellness plan for your network

In today's tight economy, when companies can't afford an IT staff, they need to outsource.

EasyIT's Managed Services (EMS) is a new way for BX members to look at computer support.

As part of their wellness plan for your network, EasyIT will be able to catch computer problems before they become major issues that disrupt your business.

EMS services include:

- Automatic checks of your backups
- Monitoring of data drives
- On-going checks for "hacker" attacks
- Regular checks of email systems
- Regular review of anti-virus program
- Review of critical events in server logs
- Uptime monitoring
- Auto-paging of on-call technicians

**EasyIT**

Expert technology services for business.

EasyIT gives members a 12% discount on support rate services. They provide IT solutions that are both stable and simple, allowing their clients the freedom to address their core business issues – with no worries about IT concerns.

EasyIT partners with Microsoft, IBM, Hewlett Packard and Cisco to help you keep pace with today's rapidly evolving technical environment.

For more information, contact George Jones at 614/336-1399 or gjones@easyitexperts.com, or visit their website at easyitexperts.com.

EasyIT makes IT easy for you!

## VERIZON WIRELESS

# Communication experts

In today's competitive business environment, it's imperative to squeeze as much time out of the day as possible. Your company's wireless services should be saving you time, not taking time.

With your BX/Verizon partnership you have access to:

- Dedicated representatives – consult with you on what is best for your particular business and make recommendations for you for today, and well into the future.
- Online account management – free *My Business* application allows you to manage your account from the comfort of your own office.
- Local business support center – trained to work with business accounts.
- Advanced technology and equipment – business applications such as GPS tracking, Push-to-Talk services and a myriad of data devices all available to fit your specific needs.

Verizon Wireless, the nation's most reliable network, has been the exclusive wireless partner for the Builders Exchange for well over a decade, offering service and discounts to employers and their employees.

Make sure your business is taking advantage of all the benefits Verizon has to offer; call your Verizon Wireless representative or contact Rich Colley, manager of business sales, at 614/580-9695 or rich.colley@verizonwireless.com. Check out bx.org to find the representative in your area.



**BX Safety Training**

Use the BX as your safety training resource

### SAFETY COUNCIL OF GREATER COLUMBUS – ERGONOMICS TO COMMON STRAINS AND PAINS

Date: Wednesday, Aug. 5 (Registration, networking and a hot breakfast: 7:30 a.m.; Program: 8 to 9:30 a.m.)

Location: The Makoy Center, 5462 Center St., Hilliard, OH 43026

Speaker: TBD

Sponsor: E4 Safety Professionals, LLC

Fee: Free to SCGC members only (with a \$35 no-show fee) \$35 for nonmembers of the SCGC

### FORKLIFT AND AERIAL LIFT TRAIN-THE-TRAINER

Date: Monday to Wednesday, Aug. 3, 4 and 5 (Registration: 7:30 to 8 a.m., Program: 8 a.m. to 5 p.m. each day)

Speakers: David Hoover and Kim Winger (Forklift Training Systems)

Fee: \$1,050 for participants in the BX Workers Comp Group \$1,100 for other BX members \$1,150 for nonmembers

### STANDARD FIRST AID/CPR

Date: Wednesday, Aug. 5 (Registration and a continental breakfast: 7:30 to 8 a.m.; Program: 8 a.m. to 2:30 p.m.)

Speaker: Deb Murphy (Builders Exchange)

Fee: \$45 for participants in the BX Workers' Comp Group \$65 for other BX members \$95 for nonmembers

Certificates: One in CPR, good for two years, and one in Standard First Aid, good for three years

### CPR CHALLENGE REFRESHER COURSE

Date: Thursday, Aug. 6 (2 to 4 p.m.)

Speaker: Kelly Purcell (Builders Exchange)

Fee: \$35 for participants in the BX Workers' Comp Group \$45 for other BX members \$65 for nonmembers

Certificate: One in CPR, good for two years

Unless otherwise noted, classes are held at the BX, 1175 Dublin Rd. Most courses offer OCILB credit, please call to verify. To register, contact Kelly Purcell (ext. 223) at the BX.

To register for any BX course or event, contact the

## Builders Exchange of Central Ohio

by phone 614/486-9521 • by fax 614/486-7620  
or visit our website at bx.org

Department email/contact information:

### EDUCATION

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Becky Covey .....bcovey@bx.org

\* BX cancellation policy: To receive a refund, cancellations must be received one week prior to the start of the event.

## BX Class Notes

Below is a list of upcoming BX education classes. For more information and a complete list of classes offered, visit bx.org.

### INTRODUCTION TO SCHEDULING\*

Attendees will learn the principles of scheduling and how to think through the scheduling of a construction project. In addition they will review methods of organizing data, various schedule presentations and practice time calculations.

Date: Tuesdays, Aug. 18 and 25 (4:30 to 6:30 p.m.)

Fee: \$229 for members \$329 for nonmembers

### FIELD SUPERVISION & JOBSITE MANAGEMENT I\*

Learn the basic principles and techniques required to handle the day-to-day management of a jobsite from

experienced industry professionals. This course is ideal for new field superintendents, foremen, and office coordinators with less than six months experience.

Date: Tuesdays and Thursdays, Sept. 15, 17, 22, 24, 29 and Oct. 1 (4:30 to 6:30 p.m.)

Fee: \$229 for members \$329 for nonmembers

### ADVANCED CONSTRUCTION DRAWINGS\*

This course builds upon existing plan reading and problem solving skills, plus develops knowledge of how projects come together and how trades interrelate. Prerequisite: BX course, Introduction to Construction Drawings, or experience in

reading construction drawings.

Date: Tuesdays and Thursdays, Oct. 6, 8, 13 and 15 (4:30 to 7:30 p.m.)

Fee: \$229 for members \$329 for nonmembers

### FIELD SUPERVISION & JOBSITE MANAGEMENT II\*

This advanced-level program is for experienced superintendents looking for management techniques, organizational methods and practical ideas on managing jobsite problems. Prerequisite for this course is the BX program, Field Supervision & Jobsite Management I or at least six months of experience as a field superintendent.

Date: Mondays and Wednesdays, Oct. 26, 28, Nov. 2 and 4 (4:30 to 6:30 p.m.)

Fee: \$229 for members \$329 for nonmembers

All classes are held at the Builders Exchange, 1175 Dublin Road.

\*Denotes classes that are part of the BX Certified Superintendent Program curriculum.

# Bid List

Plans and specifications for the following jobs out for bid are now available in the Builders Exchange/Dodge Plan Room for review by BX and Dodge members (\*indicates an addendum). The plan room number is 614/486-6575. If calling to inquire about faxing a specific bid, please have the Dodge bin or table number available. A more extensive bid list may be found on the BX website.

JUL 21, 10AM B#240 * Franklin – Franklin County Courthouse Front St Lobby Renovations 20090339 (200900577118) Est. Cost: \$689,300 (Owner: Franklin County Purchasing Department)	\$555,000 (Owner: Tri-County Rural Water & Sewer District)
JUL 21, 2PM CD * Miami – Athletic Building Renovations (Edison State Community College) WSU088033 (200900582361) Est. Cost: \$148,000 (Owner: Edison State Community College)	JUL 23, 10AM B#129 Logan – Asbestos Abatement (Former Logan Acres Building) (200900585117) Est. Cost: \$100,000 (Owner: Logan County Board of Commissioners)
JUL 22, 10AM B#48 Pike – Village of Piketon Wastewater System Improvements (200900576606) (Owner: Pike County Board of Commissioners)	JUL 23, 2PM B#64 Athens – Peden Stadium Repairs 09086RS (200900579586) Est. Cost: \$95,000 (Owner: Ohio University Procurement Services)
JUL 22, 12PM B#122 Licking – 2009 Street Maintenance – Concrete Curb, Ramps & Sidewalks (200900495662) Est. Cost: \$191,000 (Owner: City of Newark)	JUL 27, 11AM B#236 * Franklin – Franklin County Courthouse Building P0501 (BG) DR 9 – BP 10C – Interior & Exterior Signage (Bids 7/27) (200300864764) Est. Cost: \$91,000,000 (BG) \$175,000 (Owner: Franklin County Board of Commissioners)
JUL 22, 12PM B#128 Licking – 2009 Street Maintenance – Asphalt Resurfacing (200900462835) Est. Cost: \$625,000 (Owner: City of Newark)	JUL 27, 2PM CD Wood – Integrated Membrane WTP Addition (200900583374) Est. Cost: \$8,200,000 (Owner: City of Bowling Green Public Works Division)
JUL 22, 1PM B#69 * Morgan – Lightner Ridge/Ellis Road Water Line Extension (200900579784) Est. Cost:	JUL 28, 2PM B#249 * Franklin – Franklin County Government Center Group A Project B0903 (AE) DR A8 -A- 14B – Elevators (Bids 7/28) (200700885043) Est. Cost: \$14,000,000 (AE) \$799,000

(Owner: Franklin County Board of Commissioners)  
AUG 04, 2PM B#256 \*\*\* Franklin – Cleveland Heights Sanitary Sewer Improvements – Phase 3 20090910 (Bid date extended from 6/29) (200900536863) Est. Cost: \$926,579 (Owner: Franklin County Purchasing Department)  
AUG 13, 2PM B#54 \*\* Franklin – Fern Avenue Sanitary Sewer Improvements 20090911 (Bid date extended from 7/9) (200900536889) Est. Cost: \$145,000 (Owner: Franklin County Purchasing Department)

### \*\*\* BIDS JUST RECEIVED \*\*\*

JUL 21, 2PM B#223 Ottawa – Ohio Army National Guard Camp Perry Training Site Barracks (200900589199) Est. Cost: \$1,852,000 - \$1,937,378 (Owner: State of Ohio Dept of Admin Svcs Div of Gen Svcs)  
JUL 22, 1:30PM B#10 Wood – Southwood Storm Sewer Improvements (200900593246) Est. Cost: \$272,000 (Owner: City of Perrysburg)  
JUL 22, 1:30PM B#18 Athens – Old Baker Asbestos Abatement (200900579623) Est. Cost: \$950,000 (Owner: Ohio University Procurement Services)  
JUL 22, 2:30PM B#60 Wood – White Road Pump Station Improvements (200900505155) (Owner: City of Perrysburg)  
JUL 23, 11AM CD Portage –

Schwartz Center Admissions Restroom Renovations (200900584979) Est. Cost: \$140,000 (Owner: Kent State University)  
JUL 23, 12AM TBL6 Franklin – Defense Supply Center Child Development Center Bldg 22 (200900588225) Est. Cost: \$1,000,000 - \$5,000,000 (Owner: U.S. Army Corps of Engineers)  
JUL 23, 12PM B#234 Hocking – Hocking Valley Community Hospital Emergency Dept Renov (200900592920) Est. Cost: \$116,800 (Owner: Hocking Valley Community Hospital)  
JUL 23, 2PM B#27 Lucas – New Strawberry Acres Park Restroom (200900586811) Est. Cost: \$125,000 (Owner: Lucas County Commissioners)  
JUL 23, 2:12PM B#37 Lucas – Solar Powered Restroom Facility (200900586764) Est. Cost: \$471,000 (Owner: Lucas County Commissioners)  
JUL 24, 10AM B#12 Lucas – Whitehouse Salt Storage Structure (200900589154) Est. Cost: \$150,000 (Owner: Village of Whitehouse)  
JUL 24, 1PM B#75 Wood – Wood County MRDD Nichols Home (Addition) (200900592364) Est. Cost: \$95,000 (Owner: Wood County Bd of Mental Retardation & Dev Disab)  
JUL 27, 11AM B#248 Defiance – New Sanitary Sewer Collection System & WWTP (A) Contract A – Wastewater Collection (B) Contract B –

Treatment Facilities (200800738629) Est. Cost: \$2,600,000 (Owner: Village of Ney)  
JUL 27, 2PM CD Cuyahoga – Student Center Audio/Visual Package (200900588852) Est. Cost: \$730,000 (Owner: Cleveland State University Ofc of Univ Architect)  
JUL 28, 1PM B#250 Marshall – Site Work Package – Cameron High School (200900592606) (Owner: Marshall County Board of Education)  
JUL 29, 10AM B#287 Noble – Zerger Quarry (200900587938) Est. Cost: \$718,003 (Owner: Ohio Dept of Natural Resource Div Mineral Resource)  
JUL 30, 1PM B#254 \* Hocking – Logan MRDD Facility & Office (Convert Green Elem Schl/Renov) (200900595409) Est. Cost: \$230,000 (Owner: Hocking County Board of MRDD)  
JUL 30, 2PM B#78 Lucas – Traffic Signalization Upgrades (200900542075) Est. Cost: \$573,776 (Owner: Lucas County Commissioners)  
JUL 30, 2PM B#277 Seneca – Heidelberg Univ Adams Hall Renovations (Laird Hall) (A) Selective Building Demolition (B) Selective Site Demolition & New Utilities (C) Concrete for Sitework & Building Renovation (D) Gypsum Cement Underlayment (E) Masonry Veneer Restoration (F) New Unit Masonry & Stonework (G) Structural Steel & Miscellaneous Metals (H)

Rought & Finish Carpentry (I) Waterproofing (J) Roofing & Sheet Metal (including tear off as required) (K) Joint Sealants (L) Hollow Metal, Wood Doors & Hardware (M) Aluminum Doors & Glazing (N) Clad Wood Windows (O) Interior Finishes (P) Floor Covering (Q) Painting (R) Division 10, 11 & 12 Specialties, Equipment & Furnishings (S) Elevator (T) Fire Protection (U) Plumbing (V) HVAC (W) Electrical (200500741855) (Owner: Heidelberg University)  
AUG 3, 9AM B#88 Pickaway – Public Housing Units Roof & Window Replacement (200900586989) Est. Cost: \$251,339 (Owner: Pickaway Metro Housing Authority)  
AUG 6, 11AM B#80 Morrow – Backwash Waste Force Main (200900592341) Est. Cost: \$525,000 (Owner: City of Zanesville)  
AUG 6, 2PM B#218 Muskingum – Water Treatment Plant (200800856429) Est. Cost: \$17,000,000 (Owner: City of Zanesville)  
AUG 8, 2PM B#210 Logan – Indian Lake State Park Campground Electric (200800881839) Est. Cost: \$995,000 (Owner: State of Ohio Dept of Natural Resources Chief Engr)  
AUG 18, 2PM B#42 Franklin – CMHA Ohio Townhouses Exterior & Interior Improvements (200900591538) Est. Cost: \$200,000 (Owner: Columbus Metropolitan Housing Authority)

YOU WORK  
five  
days  
A WEEK



WE WORK  
five  
days  
A WEEK

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