

the Exchange



The Newsletter of The Builders Exchange of Central Ohio • February 23, 2010
Phone: 614/486-9521 • Fax: 614/486-7620 • bx.org
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The deadline to join the BX group is tomorrow!

If you were invited to join the BX workers' comp group rating plan and share in the projected savings of \$1,940,288, it's time to follow through.

To enroll, return the Employer Statement for Group Rating Plan form (AC-26) to CareWorks Consultants, Inc. (CCI), today.

If you have any questions, contact Theresa Passwater at CCI, 800/837-3200, ext. 7248, or Michelle Kadisevskis (ext. 219) at the Exchange.

Hurry, your chance to save thousands of dollars is almost gone!



DEADLINE FOR CONSTRUCTION STUDENTS DRAWS NEAR

Applications for BX Scholarship Program due THIS FRIDAY

The BX is currently accepting applications for the Builders Exchange Scholarship Program for the 2010-2011 school year. Completed applications must be received by noon on Friday, Feb. 26 in order to be considered.

The BX Scholarship Program has been investing in our industry's future since 1959 by helping defray education costs for students pursuing a career in construction.

Last year 47 area high school seniors and college students enrolled in two or four-year construction related programs received a combined \$49,250 in BX Scholarships.

Majors of recent recipients have ranged from architecture, to landscaping, to engineering to construction management.

Criteria for scholarship awards include:

- academic achievement
- extracurricular activities
- potential impact on the Central Ohio construction community
- financial need

Applications are still available online at bx.org. Scholarship winners will be announced in May.

For more information about the BX Scholarship Program, contact Deb Murphy (ext. 233) at the Exchange.

ABOVE PLAN ROOM

1,900-square-foot office suite at BX available for lease

The Exchange has a 1,900-square foot office suite for lease, which is the entire area above its Plan Room and features:

- Two private offices and 8 large cubicle spaces
- Private restrooms
- Use of the BX board room and terrace
- Free parking and direct access to I-670
- A 3-minute drive to downtown
- Full service lease (water, electric, janitorial service, yard care and snow removal)

"This space was recently vacated by staff from McGraw-Hill Construction, which remains our partner in operating the plan room," said Cathy Blackford, BX executive director.

"The suite has much to recommend it - including the use of the BX meeting rooms when needed, as well as our terrace and back yard overlooking the lake."

Free parking with quick access to downtown are also important features, she noted.

Cost is \$14 per square foot, for a fully-serviced lease. A multi-year lease is available. To walk through the space or for more information, contact Kurt Mosher (ext. 218) at the BX or at kmosher@bx.org.

DFWP TRAINING

Is your company in compliance with BWC?

The Ohio Bureau of Workers' Compensation's Drug-Free Workplace Program (DFWP) is designed to help employers establish safer and more cost-effective workplaces. You can join hundreds of other Ohio employers who have implemented a DFWP, and help keep your employees safe and reduce the chance of an accident caused by substance use.

Ohio law states that all companies that bid or work on state construction jobs must have drug-free workplace programs - no matter how few or how many employees they have.

Participating employers must implement the following components in order to meet state requirements:

- Develop a written policy
- Provide employee education
- Offer supervisor training
- Conduct drug and alcohol testing
- Offer employee assistance

Employee education and supervisor training are integral parts of this program. By participating in the BX DFWP training sessions, employees receive knowledge of various substances,

and facts and statistics about the risks and harms involved when these substances are abused. Managers and supervisors learn to observe and document changes in an employee's job performance, and how to handle different scenarios that may arise in the workplace.

The BX is next offering this training on Tuesday, Mar. 16.

Time: Employee Education 8 to 10 a.m.
Cost: \$35 for BX members, \$50 for nonmembers.
Time: Supervisor Training 10:30 a.m. to 12:30 p.m.
Cost: \$55 for BX members, \$75 for nonmembers.
Class requirement: Students must submit a copy of their company's DFWP policy prior to the start of the class.

To register, please contact Stacey Kruse at the BX (ext. 226), or register online at bx.org.
Group rates and offsite training locations are also available. For more information, contact Michelle Kadisevskis (ext. 219) at the Exchange.

MANAGE NOW TO MINIMIZE YOUR RISKS

Don't let your projects become a problem

This BX course, Managing the Problem Project, offers insights and practical methods for decision-makers and managers trying to handle the fallout that can occur when a project turns ugly. This course is ideal for general contractors, subcontractors, architects, and engineers.

In this straight-forward presentation taught by attorney Mike Copley (The Copley Law Firm, LLC), attendees will learn how to recognize the warning signals of a job in trouble and the steps needed to manage and control the damages and risks.

This course gives attendees a basic understanding of problems that may arise and how to avoid any litigation and attorney fees they may run into if a project develops into a problem.

Course topics include:

- recognizing the S.O.S. Signals
- mediation and arbitration
- communicating under crisis
- case studies and resolves
- legal aspects and decisions
- managing risks and liabilities

Managing the Problem Project is scheduled for Thursday, March 18, from 4:30 to 7:30 p.m. at the Exchange. The cost is \$229 for members and \$329 for nonmembers. To register or for more information contact Pamela Austin (ext. 222) or Paula Hammer (ext. 217) at the Exchange.

Meet the Instructor

Michael F. Copley is an attorney and owner of The Copley Law Firm, LLC, a firm he founded in 2008. His practice focuses on construction law.

He received his bachelor's degree in business management from Troy State University in Montgomery, Alabama and his J.D. from The Capital University Law School.

He represented the Air Force in construction and aerospace manufacturing litigation for nearly ten years before entering private practice. During his time with the Air Force, Copley was instrumental in winning in excess of \$100 million in litigation. He frequently lectures on construction contract and claims issues in Ohio.

Quick health insurance savings

Everyone is looking for ways to save money on their health insurance premiums. Few realize it can be done by simply insuring dependents on a separate individual policy.

Purchasing individual coverage for dependents on your health plan can instantly decrease your monthly premiums and reduce the amount of contribution your employees will have to pay out of their pay check.

In fact, purchasing an individual policy for a dependent child can be as little as \$59 per month.

Here are a couple of case studies:

- A female employee was covering her two dependent children on her company plan. Her contribution for these two children was \$280 per month. After securing individual coverage for them, her new monthly cost is

\$150 - a savings of \$130 per month and their benefits remained similar.

- A male employee had family coverage which cost him \$505 per month. The employer paid 90% of the employee's coverage, but passed along the entire cost for his dependents. When CCI Benefit Solutions secured an individual policy for his wife and two children, the monthly cost dropped to \$275 - a savings of \$230 per month.

For a free quote on your dependents, contact Josh Kinzel at CCI Individual Solutions at 614/7991404 or Kinzel@ccibenefitsolutions.com.



Dinsmore & Shohl names Leach Chair of Construction Practice



Dinsmore & Shohl is pleased to announce that Don Leach, managing partner of the firm's Columbus office, has been named chair of the firm's construction practice group. He will lead a construction practice consisting of more than 20 attorneys throughout the firm.

Leach was recently appointed by Governor Ted Strickland to serve on the Ohio Board of Building Standards, which establishes Ohio's building codes and certifies and

regulates building officials and departments throughout the state. In addition, Leach has just been recognized as one of the Top 50 attorneys in Columbus and one of the Top 100 attorneys in Ohio by *Ohio Super Lawyers*®.

Leach focuses his practice on construction-related contracting, disputes and business matters. He has extensive experience representing owner/developers and contractors in prosecuting and defending all types of construction lien, contract and bond cases on both public and private projects.

A past president of the board of the Builders Exchange, he received the BX Cornerstone Award in 2003 for leadership in the Exchange, the industry and the community.

Dinsmore & Shohl LLP is comprised of more than 450 attorneys practicing in 10 offices throughout Ohio, Kentucky, Pennsylvania and West Virginia.

BX/STAPLES ADVANTAGE PROGRAM

Staples - it's more than just office supplies

As a leader in office products and technology, Staples is equally committed to being an industry leader in preserving the Earth's resources. They make buying environmental products easy, especially with their addition of Sustainable Earth products!

This line of affordable, eco-friendly facility products includes items such as:

- paper towels
- toilet tissue
- soap
- sanitizer
- mops
- robber gloves
- cleaning supplies (industrial size concentrates available)
- emergency kits



All items in the Sustainable Earth line are made from

recycled content, are odorless and are non-toxic - making a GREEN business environment an attainable goal!

For more information, contact Grant Smith at Staples at 614/472-2134 or grant.smith@staples.com.



Visit our website at
BX.ORG

Highlights from next page...

- Save time and money with McGraw-Hill Construction Network

- Upcoming BX classes
- Bid List

THE MCGRAW-HILL CONSTRUCTION NETWORK

Save time and money

Most business owners don't have time to drive to a plan room a few times a week to follow up on a particular lead, just to get there and realize it isn't a job they want to pursue. You can gain instant plan access with the McGraw-Hill Construction Network, and bring the plan room to your office!

The McGraw-Hill Construction Network is an online news, plans and specs program long endorsed by the Builders Exchange of Central Ohio. The Network provides access to top quality, real time information and allows you to download, plot and even bid on plans without having to wait around for printed copies. BX members who subscribe to the Network receive:

- **Dramatic discounts** – just \$700 a year for BX members
- **Comprehensive coverage** – 20 counties in the Central Ohio package
- **Ease of use** – built to be self-explanatory technology
- **Accurate information** – the McGraw-Hill standard of quality news

Join Command Heating, Inc., along with more than 200 BX member firms, and subscribe to the Network! Your company will enjoy the features of the plan room in the convenience of your own office.

To request more information or to obtain a free, 10-day trial of the McGraw-Hill Construction Network, call Becky Covey (ext. 232) at the Exchange.



"We used to come to the plan room a few times a week to find and bid on prospective leads. Now, we can view, print and bid a project right here in our office, which saves us time and money. The \$700.00 is definitely a good price when you compare it to the savings and the convenience the Network provides."

— Jeff McKnight, President
Command Heating, Inc.

To register for any BX course or event, contact the
Builders Exchange of Central Ohio

by phone 614/486-9521 • by fax 614/486-7620
or visit our website at bx.org

Department email/contact information:

EDUCATION

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* BX cancellation policy: To receive a refund, cancellations must be received one week prior to the start of the event.

BX Class Notes

Below is a list of upcoming BX education classes. For more information and a complete list of classes offered, visit bx.org.

IMPROVING CONSTRUCTION PRODUCTIVITY*

Geared specifically to field supervisors, superintendents and new project managers, this course addresses the key issues for improving jobsite productivity.

Date: Tuesdays and Thursdays, March 2, 4, 9 and 16 (4:30 to 6:30 p.m.)

Fee: \$229 for members, \$329 for nonmembers

OCILB LICENSE RENEWAL CLASSES

The Builders Exchange is offering 10-hour renewal classes for OCILB HVAC and Electrical license holders. The class format allows you to obtain the hours you need to renew your license in one session.

Date: Session #1 – Saturday, March 6 (7:30 a.m. to 6 p.m.)
Session #2 – Saturday, Nov. 6 (7:30 a.m. to 6 p.m.)

Fee: \$200 for members per session
\$250 for nonmembers per session

CUSTOMER RELATIONS FOR FIELD SUPERINTENDENTS*

In this course, field superintendents will examine the keys to successful customer relations and the tools needed to better communicate with customers. The course also focuses on the importance of customer interactions and building solid relationships with them.

Date: Tuesday and Thursday, April 13 and 15 (4:30 to 6:30 p.m.)

Fee: \$159 for members, \$259 for nonmembers

All classes are held at the Builders Exchange, 1175 Dublin Road.

*Denotes classes that are part of the BX Certified Superintendent Program curriculum.



BX Safety Training

Use the BX as your safety training resource

SAFETY COUNCIL OF GREATER COLUMBUS – LOCKOUT/TAGOUT

Date: Wednesday, March 3 (Registration, networking and a hot breakfast: 7:30 a.m.; Program: 8 to 9:30 a.m.)

Location: The Makoy Center, 5462 Center St., Hilliard, OH 43026

Speaker: Tim Roberts (Safety Alliance, LLC)

Sponsor: Vaughn Industries, LLC

Fee: Free to SCGC members only
\$35 for nonmembers of the SCGC

OSHA 10-HOUR TRAINING COURSE

Date: Tuesday and Thursday, March 9 and 11 (Registration: 7:30 to 8 a.m., Program: 8 a.m. to 2:30 p.m. each day)

Speaker: Gary Hanson, Jr. (American Safety and Health Management Consultants, Inc.)

Fee: \$129 for participants in the BX Workers Comp Group
\$209 for other BX members
\$369 for nonmembers

Course completion card - Issued by the OSHA Training Institute

STANDARD FIRST AID/CPR

Date: Wednesday, March 10 (Registration and a continental breakfast: 7:30 to 8 a.m.; Program: 8 a.m. to 2:30 p.m.)

Speakers: Pam Austin and Melanie Kitchen (Builders Exchange)

Fee: \$45 for participants in the BX Workers' Comp Group
\$65 for other BX members
\$95 for nonmembers

Certificates: One in CPR, good for two years, and one in Standard First Aid, good for three years

CPR CHALLENGE REFRESHER COURSE

Date: Thursday, March 11 (2 to 4 p.m.)

Speaker: Mary Logan So (Builders Exchange)

Fee: \$35 for participants in the BX Workers' Comp Group
\$45 for other BX members
\$65 for nonmembers

Certificate: One in CPR, good for two years

MANAGING EXCAVATION HAZARDS, OSHA 7410

Date: Wednesday, March 25 (Registration: 7:30 to 8 a.m., Program: 8 a.m. to 4 p.m.)

Speaker: Brian Basbagill, CSP (Safex)

Fee: \$195 per person

Credits: .7 OSHA CEUs
1.17 ABIH (Safety) CM points
1 external meeting credit for participating safety council firms

Course completion certificate - Issued by the University of Cincinnati and Great Lakes Regional OTI Training Center

OSHA 30-HOUR TRAINING COURSE

Date: Four consecutive Fridays: April 23, 30, May 7 and 14 (Registration: 7:30 to 8 a.m., Program: 8 a.m. to 4:30 p.m. each day)

Speaker: Brian Basbagill, CSP (Safex)

Fee: \$469 for participants in the BX Workers Comp Group
\$609 for other BX members
\$809 for nonmembers

Course completion card - Issued by the OSHA Training Institute

Unless otherwise noted, classes are held at the BX, 1175 Dublin Rd. Most courses offer OCILB credit, please call to verify. To register, call Kelly Purcell (ext. 223) at the BX.



Bid List

Plans and specifications for the following jobs out for bid are now available in the Builders Exchange/Dodge Plan Room for review by BX and Dodge members (*indicates an addendum). The plan room number is 614/486-6575. If calling to inquire about faxing a specific bid, please have the Dodge bin or table number available. A more extensive bid list may be found on the BX website.

FEB 23, 2PM CD Hamilton – University Avenue Garage Stair Replacement (RE-BID) (A) University of Cincinnati (200800700980) Est. Cost: \$165,000 (Owner: University of Cincinnati Purchasing Department)

FEB 23, 2PM TBL #7 Fairfield – Liberty Union-Thurston Middle School (B) Bus Depot (C) Maintenance Shop (D) District Offices (E) General Building & District Wide Trades (F) BP 201 – General Trades (G) BP 202 – Plumbing (H) BP 203 – Fire Protection (I) BP 204 – HVAC (J) BP 205 – Electrical (K) BP 214 – Flooring (L) BP 207 – District Wide Food Service (M) BP 300 – District Wide Technology (200200757017) Est. Cost: \$12,400,000 (F) \$5,151,845 (G) \$373,092 (H) \$95,578 (I) \$1,571,203 (J) \$920,591 (K) \$98,160 (L) \$378,654 (M) \$1,818,863 (Owner: Liberty Union-Thurston School District)

FEB 23, 2PM B#102 Fairfield – Liberty Union-Thurston SD Asbestos Abatement 530 (201000427183) Est. Cost: \$29,857 (Owner: Liberty Union-Thurston School District)

FEB 23, 2PM B#228 * Franklin – Ohio School for Deaf Gym Floor & Bleacher (Replacement) OSD090001 (Bid date extended from

2/16) (201000422027) Est. Cost: \$200,000 (Owner: State of Ohio Dept of Admin Svcs Div of Gen Svcs)

FEB 23, 2PM B#245 Delaware – Delaware Hayes High School Stadium Restrooms (Addition) (201000401215) (Owner: Delaware City Schools Board of Education)

FEB 23, 3PM B#343 Auglaize – Bellefontaine Street (Reconstruction) (201000431327) Est. Cost: \$1,948,606 (Owner: City of Wapakoneta)

FEB 24, 9AM B#71 Ross – Chillicothe Metropolitan Housing Bathroom (Renovations) (201000431834) Est. Cost: \$700,000-\$800,000 (Owner: Chillicothe Metro Housing Authority)

FEB 24, 10AM B#260 * Lucas – Monclova Road Bridge #727 (Replacement) (200000677488) Est. Cost: \$1,072,485 (Owner: Lucas County Commissioner)

FEB 24, 1PM B#362 * Lorain – Avon Lake Memorial Stadium (Improvements) (A) Base Bid A – General Trades Work (B) Base Bid B – Plumbing Work (C) Base Bid C – HVAC (D) Base Bid D – Electrical/Technology (E) Base Bid E – Grandstands/Pressbox (200900677046) Est. Cost: \$4,000,000 (Owner: Avon Lake City School District)

FEB 24, 7PM B#370 Vinton – Stancart Hollow Road Emergency Slip Repair (201000438579) Est. Cost: \$85,000 (Owner: Knox Township Trustees)

FEB 25, 12PM B#244 * Richland – Downtown Streetscape (Improvements) (201000405130) Est. Cost: \$1,100,000 (Owner: City of Mansfield)

FEB 25, 1:30PM B#255 * Montgomery – Kettering Neighborhood Parks Reconstruction – Group 1 (200900460863) (Owner: City of Kettering)

FEB 25, 1:30PM B#333 Meigs – Water Distribution System (Improvements) – Phase I (200800748671) Est. Cost: \$615,977 (Owner: Village of Racine)

FEB 25, 2PM B#247 Franklin – Unitary Infrared Heating System (A) Rickenbacker International Airport (201000431679) Est. Cost: \$95,135 (Owner: Columbus Regional Airport Authority)

FEB 25, 2PM B#344 Greene – Main/Parkwood & Fairbrook Elementary School (Renovations) (A) Main Elementary School – HVAC/Electrical/Auditorium Renov (B) Parkwood Elementary School – HVAC/Electrical Renov (C) Fairbrook Elementary School – HVAC/Electrical Renov (D) BP-01 – General Trades (Main/Parkwood/Fairbrook) (E) BP-02 – Main ES HVAS (F) BP-03 – Fairbrook ES HVAC (G) BP-04 – Parkwood ES HVAC (H) BP-05 – Main ES Electrical (I) BP-06 – Fairbrook ES Electrical (J) BP-07 – Parkwood ES Electrical (K) BP-08 – Main & Parkwood Elementary Windows

Package (201000407347) Est. Cost: \$6,629,616 (D) \$1,376,693 (E) \$1,479,309 (F) \$1,239,382 (G) \$1,214,439 (H) \$274,317 (I) \$277,304 (J) \$243,489 (K) \$425,683 (Owner: Beaver Creek City School District)

FEB 26, 1PM B#103 Lucas – Pickett ES/YMCA Pre-Demo Asbestos/Hazmat Abatement (201000431349) Est. Cost: \$205,000 (Owner: Toledo Public School District)

FEB 26, 1PM B#268 Auglaize – Wapakoneta City Schools District Wide Playgrounds and Paving (A) BP 30A – District Wide Paving (B) BP 38 – District Wide Playgrounds (201000433308) Est. Cost: \$1,755,000 (A) \$1,500,000 (B) \$255,000 (Owner: Wapakoneta City School District)

FEB 26, 2PM CD Greene – Camp Clifton Toilet & Shower Facility Improvements (OSU) (201000434917) Est. Cost: \$60,983 (Owner: Ohio State University/Facilities Planning & Dev)

MAR 01, 11AM B#283 Pike – Meadow Run Road Bridge (Replacement) (201000416237) (Owner: Pike County Board of Commissioners)

MAR 04, 11AM B#56 Union – Bridge Replacement PID82356 (200800752538) Est. Cost: \$1,504,000 (Owner: Union County Board of Commissioners)

MAR 04, 2PM TBL#8 Franklin – Rickenbacker Parkway Phase 2 A (200900485341) Est. Cost: \$12,014,431 (Owner: Columbus Regional Airport Authority)

*** BIDS JUST RECEIVED ***

FEB 23, 3PM SHELFB Knox –

Pleasant Street Elementary Roof (Replacement) (201000436307) Est. Cost: \$295,000 (Owner: Mount Vernon City Schools)

FEB 25, 1PM B#355 Fairfield – Canal Winchester (OH) Wal-Mart Super #5184-111 (Remodel-2) WM5184 (200900741164) (Owner: Wal-Mart Stores Inc. C/O Construction Dept #8702)

FEB 26, 10AM B#261 Medina – Guilford Boulevard Reconstruction – Phase 3 (201000435057) Est. Cost: \$774,168 (Owner: City of Medina)

MAR 01, 10:45AM B#347 Holmes – Relocation of County Road 292 AIP33900560810 (20100438598) Est. Cost: \$629,521 (Owner: Holmes County Airport Authority)

MAR 02, 12PM Shelf D Athens – HVAC Upgrades Frequency Drives & Controls 091207 (20100438586) Est. Cost: \$100,000 (Owner: Hocking College)

MAR 03, 1PM B#21 Lucas – Woodward High School Furnishings and Equipment (201000439017) Est. Cost: \$956,726 (Owner: Toledo Public School District)

MAR 03, 2PM CD Wood – University of Toledo North Engineering (Renovation Bid Package 3) 005107524 (201000436896) Est. Cost: \$856,000 (Owner: University of Toledo Facilities Management)

MAR 04, 11AM B#56 Union – UNITR99 0.24 Bridge Replacement PID82356 (200800753538) Est. Cost: \$1,504,000 (Owner: Union County Board of Commissioners)

MAR 04, 2PM B#346 Fulton – Wet Weather Storage Facility & Sludge Storage

Improvements (A) GC & Mechanical (B) HVAC (C) Electrical (200900500794) Est. Cost: \$3,300,000 (Owner: City of Wauseon)

MAR 05, 11AM B#329 Delaware – US 23 & Peachblow/Winter Road Relocation (BID#02-10) PID86306 (200900603992) Est. Cost: \$3,700,000 - \$4,200,000 (Owner: Delaware County Board of Commissioners)

MAR 09, 2PM CD Putnam – Ottawa K-8 School (A) Glandorf K-8 – DR 200800797195 (B) BP No. O-02 General Trades (C) BP No. O-03 Fire Protection (D) BP No. O-04 Plumbing (E) BP No. OG-05 HVAC/Temperature Controls Ottawa & Glandorf (F) BP No. O-06 Electrical/Technology Cabling (200800797174) Est. Cost: \$12,070,803 (B) \$6,520,670 (C) \$191,006 (D) \$570,634 (E) \$3,441,208 (F) \$1,347,285 (Owner: Ottawa-Glandorf Local School District)

MAR 09, 2PM CD Putnam – Ottawa K-8 School (A) BP No. G-02 General Trades (B) BP No. G-03 Fire Protection (C) BP No. G-04 Plumbing (D) BP No. OG-05 HVAC/Temperature Controls Ottawa & Glandorf (E) BP No. G-06 Electrical/Technology Cabling (F) Ottawa K-8 School – DR 200800797174 (200800797195) Est. Cost: \$12,008,599 (A) \$6,530,862 (B) \$186,380 (C) \$548,715 (D) \$3,441,208 (E) \$1,301,434 (Owner: Ottawa-Glandorf Local School District)

MAR 10, 10AM Shelf D Ashtabula – Middle Road (Resurfacing) PID86377 (201000431399) Est. Cost: \$769,764 (Owner: Ashtabula County Commissioners)

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